Global Offshore Brazil Summit
Re-engaging the World’s Most Prolific Deepwater Arena
Technology • Finance • Strategy

20-21 February, 2019 • Sheraton Grand Rio Hotel & Resort • Rio de Janeiro, Brazil • www.GlobalOffshoreBrazil.com
Steering Committee & Program Committee

Denotes program committee members

- Alejandro Duran
  General Manager
  Baker Hughes

- Cesar Cunha de Souza
  General Manager
  Petrobras

- Claudio Makarovsky
  Head of Oil & Gas / President
  Siemens Ltda. / ABESPetro

- Ricardo Chagas
  Director – President Latin America
  Edison Chouest Offshore

- Nelson Queiroz Tanure
  CEO
  PetroRio

- Paulo Cesar Martins
  Vice President Sales & Marketing
  Subsea 7

- Paulo Veronesi
  General Manager
  McDermott Serviços do Brasil Ltda.

- Paul Hildegeist
  President & COO
  Quest Offshore

- Jose Mauro Ferreira
  Vice President Commercial & Marketing
  TechnipFMC

- Ricardo da Silva Frazão
  Brazil Commercial Director
  Oceaneering Brasil

- Lauro Puppin
  Director of Subsea Business Development
  Saipem do Brasil

- Timothy Barr
  Country Manager - Director
  Wood

- Jorge Mitidieri
  Director Superintendent
  Ocyan

- Mario Faria
  Director General
  Schlumberger
Value Proposition

1. The #1 spot for Brazil’s Deepwater Supply Chain

2. 2 days of interactive Forum sessions

3. Meet 100 different companies – leaders in deepwater

4. More than 300 attendees from around the world

5. 8 networking opportunities

6. 65% decision makers from Senior Management/Executive level

Benefits of Attending:
- Robust forum with provocative discussions
- Most current exchange of ideas
- Abundant networking opportunities
- Deal-making
- Supply chain matchmaking

More than 65% decision makers from Senior Management/Executive level

More than 300 attendees from around the world

Benefits of Attending:
- Robust forum with provocative discussions
- Most current exchange of ideas
- Abundant networking opportunities
- Deal-making
- Supply chain matchmaking
Attendee Profile & Networking Opportunities

- Eight Networking Events including Evening Receptions, Lunches, Breakfasts & Coffee Breaks.
**Forum Agenda**

### Wednesday, 20 February, 2019

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Speaker(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>08:00 - 16:45</td>
<td>Registration &amp; Badge Pick-Up</td>
<td></td>
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<tr>
<td>09:00 - 10:00</td>
<td>Continental Breakfast</td>
<td></td>
</tr>
<tr>
<td>10:00 - 11:00</td>
<td>Welcome Address</td>
<td>Claudio Makarovsky, Head of Oil &amp; Gas, Siemens Ltda., President, ABESPetro; Paul Hillegeist, Director, GulfQuest</td>
</tr>
<tr>
<td>10:00 - 11:00</td>
<td>Opening Plenary</td>
<td>Maricio Felix, Secretary of Oil, Gas and Biofuels, Ministry of Mines &amp; Energy, Brazil; Adriano Bastos, Brazil President, BP Energy, Brazil Oil &amp; Gas Industry Perspective</td>
</tr>
<tr>
<td>11:00 - 11:30</td>
<td>Coffee Break sponsored by <strong>SIEMENS</strong></td>
<td></td>
</tr>
<tr>
<td>11:30 - 13:30</td>
<td>Industry Perspectives - Operators</td>
<td>Ibsen Flores Lima, CEO, Pré-Sal Petróleo S.A. - PPSA; Philippe Blanchard, Managing Director, Total E&amp;P do Brasil; Ricardo Tometo de Melo, Subsea Manager - Libra Project, Petrobras; Tanguy COSMAO, Carcará Project Director, Equinor, Carcará, a New Pre-Salt Development in Santos Basin</td>
</tr>
<tr>
<td>13:30 - 14:30</td>
<td>Lunch sponsored by <strong>AFGlobal</strong> followed by Dessert &amp; Coffee</td>
<td></td>
</tr>
<tr>
<td>14:30 - 16:30</td>
<td>Industry Perspectives - Contractors</td>
<td>Keynote Speaker: Claudio Makarovsky, Head Oil &amp; Gas, Siemens Ltda., President, ABESPetro, Leveraging the Brazilian Market for Export Opportunities; Flavio Piccio, Managing Director, Saipem do Brasil; Paulo Veronesi, President, McDermott Brasil, EPCI Project Execution in the Digital Era with Gemini XD</td>
</tr>
<tr>
<td>16:00 - 16:30</td>
<td>Coffee Break sponsored by <strong>SIEMENS</strong></td>
<td></td>
</tr>
<tr>
<td>16:30 - 18:45</td>
<td>Regulatory</td>
<td>Keynote Speaker: Décio Fabrizio Oddone da Costa, Executive Director, ANP, Licensing – Five-Year Plan; Carlos Mauricio Maia Ribeiro, Partner, Veirano Advogados, Brazilian Environmental Law as Applied to the Oil &amp; Gas Licensing Procedures; Júlio de Camarotti de Cepeda, Partner - International Tax, Tax Deal Advisory (M&amp;A) and Transfer Pricing, Rio de Janeiro, KPMG, Repetro &amp; Tax Issues Such as Withholding Tax and the Impact on the Nationalization of Overseas Equipment; Roberta Nobre Damiani Pereira, Procurement Management and Orientation, Petrobras, Public Procurement Law 13.303, New Procedures (People, Equipment, FPSO’s)</td>
</tr>
<tr>
<td>19:30 - 21:30</td>
<td>Evening Reception &amp; Dinner</td>
<td></td>
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</tbody>
</table>

### Thursday, 21 February, 2019

<table>
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<tr>
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<tr>
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<td>Registration &amp; Badge Pick-Up</td>
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</tr>
<tr>
<td>08:00 - 09:00</td>
<td>Continental Breakfast</td>
<td></td>
</tr>
<tr>
<td>09:00 - 11:00</td>
<td>Finance and Investment Outlook</td>
<td>Paulo Guilherme Coimbra, Partner - M&amp;A and Valuation Advisor, KPMG Corporate Finance, Investment and M&amp;A in the Brazilian Oil &amp; Gas Market; Rogério Campos, Partner - Oil &amp; Gas, Veirano Advogados, Ship Finance: Local Security Package – Opportunities, Bottlenecks and Challenges</td>
</tr>
<tr>
<td>11:00 - 11:30</td>
<td>Coffee Break sponsored by <strong>SIEMENS</strong></td>
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</tr>
<tr>
<td>11:30 - 13:30</td>
<td>Strategy for Mature Fields / Enhanced Recovery Techniques</td>
<td>Nelson Queiroz Tanure, CEO, PetroRio, Strategy for Mature Fields; Andreas Grossmann, Global BD &amp; Technology Manager - M&amp;T, Halliburton, Improving Reservoir Exposure; Felice Mirmi, Project Manager, Consultancy - Genesis South America, Genesis Oil &amp; Gas Brasil Engenharia Ltda, Decommissioning and Late Life Strategy; Ricardo da Silva Frazão, Brazil Commercial Director, Oceaneering Brasil, Mechanical and Hydraulic Intervention and Hydrate Remediation; Ali Hage, Partner, Veirano Advogados, Challenges and Opportunities for Late Life Assets: Regulatory and Transactional Perspectives</td>
</tr>
<tr>
<td>13:30 - 14:30</td>
<td>Lunch followed by Dessert &amp; Coffee</td>
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<tr>
<td>14:30 - 16:30</td>
<td>Technology – Emerging Technology / Applied Technology</td>
<td>João Humberto Guandalini Batista, Business Development Manager, 4Subsea, Global Digitalization &amp; Solutions Complying with New ANP Regulations; Soichi Ide, Vice President, LATAM and Ghana Operation, MODEC do Brasil, Digitalization; An Enabler of Evolution; José Borges Frias Jr., Head of Strategy and Business Excellence – Divisions: Digital Factory / Process Industries and Drive, Siemens Ltda, Digitalization Initiative</td>
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<tr>
<td>16:30</td>
<td>Wrap Up &amp; Final Comments</td>
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Forum Program

• Six Interactive Conference Sessions
  • 90-Minute Forum Style

• The Global Offshore Brazil Summit will be organized as a series of interactive-panel sessions (forum-type format) with a series of presentations immediately followed by interactive panel discussions led by a moderator.

• Eight Networking Breaks
Venue

Sheraton Grand Rio Hotel & Resort
• 538 Guest Rooms
• 14 Meeting Spaces
• Largest Meeting Space 735.42 SQM
Delegate Pricing
Global Offshore Brazil Registration

Global Registrants
• Global Offshore Brazil Delegate: $995.00

Brazil Registrants (Resident Only)
• Global Offshore Brazil Delegate – Brazil Resident: $795.00

Sponsor Delegate
• Global Offshore Brazil – Sponsor Delegate: $475.00

For Your Convenience Please Register Online at: www.globaloffshorebrazil.com
# Sponsorship Opportunities

<table>
<thead>
<tr>
<th>Diamond Level</th>
<th>Platinum Level</th>
<th>Gold Level</th>
<th>Silver Level</th>
<th>Associate Level</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Laundry</strong></td>
<td><strong>Evening Reception</strong></td>
<td><strong>Lunch</strong></td>
<td><strong>Conference Program</strong></td>
<td><strong>Conference Technology</strong></td>
</tr>
<tr>
<td>Exclusive</td>
<td>Exclusive</td>
<td>Exclusive</td>
<td>Exclusive</td>
<td>Exclusive</td>
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<tr>
<td><strong>APGlobal</strong></td>
<td><strong>$15,000</strong></td>
<td><strong>$15,000</strong></td>
<td><strong>$10,000</strong></td>
<td><strong>$7,500</strong></td>
</tr>
<tr>
<td><strong>Exclusive</strong></td>
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</tbody>
</table>

### Additional Exposure through Exclusive Media Partner World Oil

- **Full Page advertisement in January 2019 (GOBS Special) issue of World Oil - 40,000+ Upstream Decision Makers**
- **Featured Whitepaper (with Lead Generation) Featured on Worldoil.com Leading up to the Conference**
- **One MPU (300x250) Advertisement to Appear in World Oil's Monthly Deepwater Intelligence E-Newsletter**
- **Logo Recognized on all Marketing Materials Including Ads in World Oil, Promotional Brochure and Emails**
- **Free Trial Subscription to World Oil throughout the duration of the GOBS conference in 2019**

### Available / Pending / Sold

- Available
- Pending
- Sold
Diamond Level - $20,000

» Lanyards - SOLD
• Company logo on badge lanyards handed out to each delegate
• All items checked under the sponsorship matrix on page 1

Platinum Level - $15,000

» Lunch 1/2 Available - Tuesday SOLD
• Company logo on table top signage
• Company logo on panel signage at lunch
• Opportunity to distribute promotional materials
• Brief speaking opportunity
• All items checked under the sponsorship matrix on page 1

» Evening Reception
• Company logo on table top signage
• Company logo on panel signage at reception
• Brief speaking opportunity
• All items checked under the sponsorship matrix on page 1

Gold Level - $10,000

» Conference Technology
• Company banner with hyperlink on conference proceedings web page
• Company logo on proceedings panel signage during event
• Recognition on website homepage after the conference
• All items checked under the sponsorship matrix on page 1

» Conference Program
• Company logo on front cover
• 2 full page center fold spread
• Includes printed and pdf versions
• Pre-Show emailing of conference program
• All items checked under the sponsorship matrix on page 1

Silver Level - $7,500

» Conference Padfolio & Pen - SOLD
• Company logo on padfolio and pens distributed during technical sessions
• All items checked under the sponsorship matrix on page 1

» Water Bottle
• Company logo on all water bottles offered during technical sessions
• All items checked under the sponsorship matrix on page 1

Associate Level - $3,000

» Company Logo Promotion
• Company logo and hyperlink online
• Company logo on all sponsorship signage online and during the event
• All items checked under the sponsorship matrix on page 1

Advertising Opportunities

» Show Program Advertising
• Full Page Advertisement = $1,250
Premium Locations:
• Back Cover = $2,500
• Inside Front Cover = $2,000
• Inside Back Cover = $2,000
• Pick Your Placement = $1,500

» Coffee Break (2 Available)
• Company logo on coffee cup sleeve
• Company logo on table top signage
• Company logo on panel signage during break
• Includes 2 coffee breaks per package
• All items checked under the sponsorship matrix on page 1
Diamond Level Sponsorships - $20,000
- Lanyards

Platinum Level Sponsorships - $15,000
- Lunch
- Evening Reception

Gold Level Sponsorships - $10,000
- Conference Technology
- Conference Program

Silver Level Sponsorships - $7,500
- Padfolio and Pen
- Water Bottles
- Coffee Break

Associate Level Sponsorship - $3,000
- Associate Level

Show Program Advertising
- Back Cover = $2,500
- Inside Front Cover = $2,000
- Inside Back Cover = $2,000
- Pick Your Placement = $1,500
- All Other Locations = $1,250

Contact Details
- Company: ____________________________
- First Name: __________________________
- Last Name: __________________________
- Title/Position: ________________________
- Billing Address: _______________________
- Country: _____________________________
- Phone #: _____________________________
- Email: _______________________________

Cancellation Policy
Please submit this Sponsorship Contract to confirm your sponsorship. By signing this contract, you agree to all terms and conditions within this cancellation policy. You will be invoiced 100% of the amount due net-45 days. If Sponsor reduces or cancels up to 30 days prior to conference date, a cancellation penalty of 50% of total commitment will be assessed. If a Sponsor reduces or cancels within 30 days of conference date, amount is non-refundable.

Pricing Details
- Sponsorship Cost: ____________________
- Additional Delegates $475/ea: _______
- Total Price: _________________________

Signature: ______________________________
Your signature signifies that the sponsor/advertiser has read, understands, and agrees to all the terms and conditions of this form (including the rules & regulations published on the event’s official website, which constitutes as part of this agreement).
Contact

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World Oil

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